



**Larson Century Ranch**

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**FACTORY DIRECT PRICES** (Date - April 2007)

**SUPER CONCENTRATES (64:1)**

Resellers, Bottlers, Large Accounts

**Concentrated To Save Shipping Costs.**

**Dilute as indicated.**

CAT #	PRODUCT	CONCENTRATE	QTY-GAL.	PRICE \$	#RTU-QTS.	Cost Per RTU Qts.	Cost Per Avg. Load	SHIPPING \$	Avg. Dilution Water Product
82110	Industrial Cleaner/Degreaser	100%	0.25	\$60.00	64	\$0.94		\$7.50	64:1
82105	Industrial Cleaner/Degreaser	50%	0.25	\$30.00	32	\$0.94		\$7.50	30:1
82100	Industrial Cleaner/Degreaser	25%	0.25	\$15.00	16	\$0.94		\$7.50	15:1
90101	Industrial Cleaner/Degreaser	13%	0.25	\$9.00	8	\$1.13		\$7.50	7.5:1
90113	Industrial Cleaner/Degreaser	RTU	0.25	\$5.00	1	\$5.00		\$7.50	NA
82120	Industrial Cleaner/Degreaser	100%	1	\$105.00	256	\$0.41		\$12.00	64:1
81205	Industrial Cleaner/Degreaser	50%	1	\$70.00	128	\$0.55		\$12.00	30:1
82102	Industrial Cleaner/Degreaser	25%	1	\$35.00	64	\$0.55		\$12.00	15:1
90102	Industrial Cleaner/Degreaser	13%	1	\$20.00	32	\$0.63		\$12.00	7.6:1
90115	Industrial Cleaner/Degreaser	RTU	1	\$12.00	4	\$3.00		\$12.00	NA
80500	Industrial Cleaner/Degreaser	100%	2.5	\$340.00	640	\$0.53		\$18.00	64:1
81209	Industrial Cleaner/Degreaser	50%	2.5	\$170.00	320	\$0.53		\$18.00	30:1
81203	Industrial Cleaner/Degreaser	25%	2.5	\$85.00	160	\$0.53		\$18.00	15:1
81212	Industrial Cleaner/Degreaser	13%	2.5	\$45.00	80	\$0.56		\$18.00	7.6:1
81210	Industrial Cleaner/Degreaser	RTU	2.5	\$27.00	10	\$2.70		\$18.00	NA
82130	Industrial Cleaner/Degreaser	100%	4	\$400.00	1024	\$0.39		\$24.00	64:1
81200	Industrial Cleaner/Degreaser	50%	4	\$250.00	512	\$0.49		\$24.00	30:1
82106	Industrial Cleaner/Degreaser	25%	4	\$125.00	266	\$0.49		\$24.00	15:1
90106	Industrial Cleaner/Degreaser	13%	4	\$75.00	128	\$0.59		\$24.00	7.6:1
90116	Industrial Cleaner/Degreaser	RTU	4	\$35.00	16	\$2.19		\$24.00	NA
82140	Industrial Cleaner/Degreaser	100%	5.5	\$4,000.00	14080	\$0.28			64:1
81206	Industrial Cleaner/Degreaser	50%	5.5	\$2,750.00	7040	\$0.39			30:1
82109	Industrial Cleaner/Degreaser	25%	5.5	\$1,500.00	3520	\$0.43			15:1
81207	Industrial Cleaner/Degreaser	13%	5.5	\$800.00	1760	\$0.45			7.6:1
90119	Industrial Cleaner/Degreaser	RTU	5.5	\$400.00	220	\$1.82			NA
82150	Industrial Cleaner/Degreaser	100%	250	\$20,000.00	84000	\$0.31			64:1
82100	Industrial Cleaner/Degreaser	50%	250	\$11,000.00	32000	\$0.34			30:1
81210	Industrial Cleaner/Degreaser	25%	250	\$6,875.00	16000	\$0.43			15:1
81211	Industrial Cleaner/Degreaser	13%	250	\$3,500.00	8000	\$0.44			7.6:1
90118	Industrial Cleaner/Degreaser	RTU	250	\$1,884.00	1000	\$1.88			NA
92400	Bio-Based Glass Cleaner	100%	0.25	\$35.00	64	\$0.55			64:1
90400	Bio-Based Glass Cleaner	25%	0.25	\$10.00	16	\$0.63		\$5.00	15:1
90409	Bio-Based Glass Cleaner	RTU	0.25	\$5.00	1	\$5.00		\$5.00	NA

CAT #	PRODUCT	CONCENTRATE	QTY-GAL.	PRICE \$	#RTU-QTS.	Cost Per RTU Qts.	Cost Per Avg. Load	SHIPPING \$	Avg. Dilution Water Product
92402	Bio-Based Glass Cleaner	100%	1	\$75.00	256	\$0.29		\$12.00	64:1
90402	Bio-Based Glass Cleaner	25%	1	\$20.00	64	\$0.31		\$12.00	15:1
92401	Bio-Based Glass Cleaner	100%	2.5	\$180.00	640	\$0.28			64:1
90404	Bio-Based Glass Cleaner	50%	2.5	\$50.00	160	\$0.31			15:1
92403	Bio-Based Glass Cleaner	100%	4	\$300.00	1024	\$0.29		\$24.00	64:1
90406	Bio-Based Glass Cleaner	50%	4	\$75.00	256	\$0.29		\$24.00	15:1
92404	Bio-Based Glass Cleaner	100%	55	\$4,000.00	14080	\$0.28			64:1
90409	Bio-Based Glass Cleaner	50%	55	\$975.00	3520	\$0.28			15:1
92407	Bio-Based Glass Cleaner	100%	250	\$17,000.00	64000	\$0.27			64:1
90407	Bio-Based Glass Cleaner	50%	250	\$4,100.00	16000	\$0.26			15:1
92300	Bio-Based Carpet Care	100%	0.25	\$55.00	2560	\$0.02			2048:1
91300	Bio-Based Carpet Care	50%	0.25	\$30.00	1260	\$0.02			1024:1
90300	Bio-Based Carpet Care	25%	0.25	\$15.00	640	\$0.02			512:1
91301	Bio-Based Carpet Care	13%	0.25	\$9.00	320	\$0.03			256:1
90310	Bio-Based Carpet Care	100%	1	\$95.00	10240	\$0.01		\$12.00	2048:1
91302	Bio-Based Carpet Care	50%	1	\$65.00	5120	\$0.01			1024:1
90302	Bio-Based Carpet Care	25%	1	\$35.00	2500	\$0.01		\$12.00	512:1
91302	Bio-Based Carpet Care	13%	1	\$20.00	1260	\$0.02			256:1
90303	Bio-Based Carpet Care	100%	2.5	\$240.00	25800	\$0.01		\$18.00	2048:1
91303	Bio-Based Carpet Care	50%	2.5	\$165.00	12800	\$0.01			1024:1
90304	Bio-Based Carpet Care	25%	2.5	\$87.50	6400	\$0.01		\$18.00	512:1
91309	Bio-Based Carpet Care	13%	2.5	\$47.50	3200	\$0.01			258:1
90311	Bio-Based Carpet Care	100%	4	\$375.00	40960	\$0.01		\$24.00	2048:1
94304	Bio-Based Carpet Care	50%	4	\$240.00	20480	\$0.01			1024:1
91303	Bio-Based Carpet Care	25%	4	\$125.00	10240	\$0.01		\$24.00	512:1
91304	Bio-Based Carpet Care	13%	4	\$75.00	5120	\$0.01			256:1
90312	Bio-Based Carpet Care	100%	55	\$4,000.00	563200	\$0.01			2048:1
94305	Bio-Based Carpet Care	50%	55	\$2,750.00	281600	\$0.01			1024:1
90309	Bio-Based Carpet Care	25%	55	\$1,500.00	140800	\$0.01			512:1
91305	Bio-Based Carpet Care	13%	55	\$800.00	70400	\$0.01			256:1
90313	Bio-Based Carpet Care	100%	250	\$20,000.00	2580000	\$0.01			2048:1
94306	Bio-Based Carpet Care	50%	250	\$11,000.00	1280000	\$0.01			1024:1
90305	Bio-Based Carpet Care	25%	250	\$6,875.00	640000	\$0.01			512:1
91306	Bio-Based Carpet Care	13%	250	\$3,500.00	320000	\$0.01			256:1
81300	Bio-Based Laundry	50%	0.25	\$10.00	1	\$10.00	\$0.31	\$7.50	1 Load:1 Ounce
81302	Bio-Based Laundry	50%	1	\$37.00	4	\$9.25	\$0.29	\$12.00	1 Load:1 Ounce
81303	Bio-Based Laundry	50%	2.5	\$92.50	10	\$9.25	\$0.29	\$18.00	1 Load:1 Ounce
81306	Bio-Based Laundry	50%	4	\$145.00	16	\$9.06	\$0.28	\$24.00	1 Load:1 Ounce
81309	Bio-Based Laundry	50%	55	\$1,875.00	220	\$8.52	\$0.27		1 Load:1 Ounce
81310	Bio-Based Laundry	50%	250	\$8,250.00	1000	\$8.25	\$0.26		1 Load:1 Ounce
90600	Vehicle Wash & Shine	25%	0.25	\$10.00	16	\$0.63		\$7.50	15:1
90602	Vehicle Wash & Shine	25%	1	\$30.00	64	\$0.47		\$12.00	15:1
90604	Vehicle Wash & Shine	25%	2.5	\$45.00	180	\$0.28		\$18.00	15:1
90606	Vehicle Wash & Shine	25%	4	\$75.00	256	\$0.29		\$24.00	15:1
90609	Vehicle Wash & Shine	25%	55	\$975.00	3520	\$0.28			15:1

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90610	Vehicle Wash & Shine	25%	250	\$4,000.00	18000	\$0.25			15:1
84530	Bio-Wash 1227	100%	0.25	\$35.00	1200	\$0.03		\$7.50	1200:1
84540	Bio-Wash 1227	50%	0.25	\$22.50	600	\$0.04			800:1
84500	Bio-Wash 1227	25%	0.25	\$15.00	300	\$0.05		\$7.50	300:1
84550	Bio-Wash 1227	13%	0.25	\$10.00	150	\$0.07			150:1
84507	Bio-Wash 1227	RTU	0.25	\$5.00	1	\$5.00			NA
84532	Bio-Wash 1227	100%	1	\$95.00	4800	\$0.02		\$12.00	1200:1
84541	Bio-Wash 1227	50%	1	\$70.00	2400	\$0.03			600:1
84502	Bio-Wash 1227	25%	1	\$35.00	1200	\$0.03		\$12.00	300:1
84551	Bio-Wash 1227	13%	1	\$20.00	600	\$0.03			150:1
84533	Bio-Wash 1227	100%	2.5	\$230.00	12000	\$0.02		\$16.00	1200:1
84542	Bio-Wash 1227	50%	2.5	\$160.00	6000	\$0.03			600:1
84503	Bio-Wash 1227	25%	2.5	\$85.00	3000	\$0.03		\$16.00	300:1
84552	Bio-Wash 1227	13%	2.5	\$45.00	1500	\$0.03			150:1
84534	Bio-Wash 1227	100%	4	\$375.00	19200	\$0.02		\$24.00	1200:1
84543	Bio-Wash 1227	50%	4	\$230.00	9600	\$0.02			800:1
84504	Bio-Wash 1227	25%	4	\$125.00	4800	\$0.02		\$24.00	300:1
84553	Bio-Wash 1227	13%	4	\$75.00	2400	\$0.02			150:1
84535	Bio-Wash 1227	100%	55	\$4,000.00	26400	\$0.02			1200:1
84544	Bio-Wash 1227	50%	55	\$2,800.00	132000	\$0.02			600:1
84505	Bio-Wash 1227	25%	55	\$1,500.00	66000	\$0.02			300:1
84554	Bio-Wash 1227	13%	55	\$800.00	33000	\$0.02			150:1
84536	Bio-Wash 1227	100%	250	\$20,000.00	120000	\$0.02			1200:1
84546	Bio-Wash 1227	50%	250	\$11,000.00	600000	\$0.02			600:1
84506	Bio-Wash 1227	25%	250	\$6,875.00	300000	\$0.02			300:1
84556	Bio-Wash 1227	13%	250	\$3,500.00	150000	\$0.02			150:1

**\*Tote Deposit: \$200**

**Dilute With Chlorine Free Water.**

**Prices Subject To Change.**

**All Orders Shipped Pre-paid.**

*Blending healthier, safer bio-based cleaners, degreasers & soaps while reducing America's dependence on foreign oil.*

These products are NOT registered with EPA as disinfectants or pesticides. Claims of efficacy are strictly prohibited. These products are NOT registered in Florida as fertilizers. Such claims are strictly prohibited.